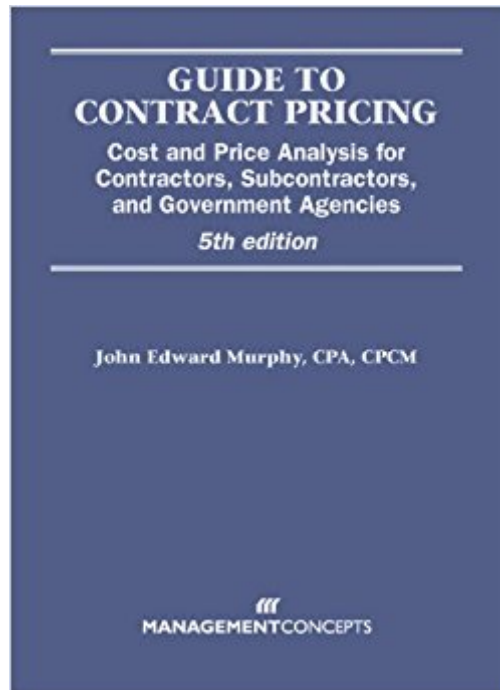




The book was found

# Guide To Contract Pricing



## Synopsis

Perform Contracting Successfully! This master reference " in its fifth edition " contains everything you need to know about government pricing rules and regulations in one easy-to-use volume. Guide to Contract Pricing: Cost and Price Analysis for Contractors, Subcontractors, and Government Agencies, Fifth Edition, explains how the government conducts business and walks you through every step of the contracting process. This fully updated edition includes a new chapter on the role of auditors in contract pricing as well as five new detailed appendices. A CD-ROM provides sample forms, templates, and tools to facilitate the cost and price analysis process. You™ll be able to:

- Master the steps of the sealed bid process
- Improve your skills at evaluating bids, proposals, and quotations
- Perfect your ability to analyze direct and indirect labor costs
- Improve your chances for securing a fair and reasonable price

Contents

- Basic Pricing Policy and Concepts
- Types: Pricing Implications
- Price Analysis for Purchases
- Cost Principles and Cost Classifications
- Obtaining Cost or Pricing Data
- Analysis of Direct Labor Costs
- Analysis of Direct Material and Other Direct Costs
- Analysis of Indirect Costs
- Facilities Capital Cost of Money
- Profit or Fee Determination
- Pricing Equitable Adjustments for Contract Changes
- Contract Pricing
- Role of Auditors

About the Author

John Edward Murphy has over 40 years experience in financial management and procurement. He worked in the public sector with the U.S. General Accounting Office, the Defense Contract Audit Agency, the Naval Audit Service, and the Office of Personnel Management. As founder and principal of the Financial Management Institute, a consulting firm specializing in procurement, finance, public policy, and litigation support, he currently works in the private sector as a consultant to CPA firms and government contractors.

## Book Information

File Size: 7684 KB

Print Length: 280 pages

Publisher: Management Concepts Press; 5 edition (May 1, 2009)

Publication Date: May 1, 2009

Sold by: Digital Services LLC

Language: English

ASIN: B00T9SQ13O

Text-to-Speech: Enabled

X-Ray: Not Enabled

Word Wise: Enabled

Lending: Not Enabled

Enhanced Typesetting: Enabled

Best Sellers Rank: #295,638 Paid in Kindle Store (See Top 100 Paid in Kindle Store) #16

in Kindle Store > Kindle eBooks > Law > Administrative Law > Federal Jurisdiction #63 in Books

> Crafts, Hobbies & Home > Home Improvement & Design > How-to & Home Improvements >

Contracting #82 in Books > Law > Administrative Law > Federal Jurisdiction

## Customer Reviews

BEWARE...unless i'm having an issue with my computer using this specific kindle book. It's not searchable--the book even says so--ONLY after you try to search. It says--"the search feature is unavailable, please try back in the future". Seriously, what publishing company omits a search feature to an eBook? WHO DOES THAT??!! I'm not entirely opposed to manually searching, however, the search feature saves time and effort. Fair warning! Lost two stars due to that little setback, overall great contract pricing book though.

Excellent book for those involved in the complex world of government contract pricing. I really like the CD and models that are provided. It's written from a practical standpoint and easy to follow.

Text book needed for my contract pricing class, boring read but offers a wealth of useful information if you are looking into government contracting.

Fairly new book and reduce price from school purchase. Was able to receive book in the mail before classes started

Book was purchased as a "Good-as-New" book; I am truly satisfied with this purchase.

good buy

Everything I expected

No unit pricing

[Download to continue reading...](#)

Construction Contract Dispute and Claim Handbook, Introduction, and Division 01: A Primer on the

Nature of Construction Contract Disputes for Attorneys, ... (Construction Contract Dispute Handbook) Guide to Contract Pricing Guide to Contract Pricing: Cost and Price Analysis for Contractors, Subcontractors, and Government Agencies, 5th edition The Magic Circle....and More: A Practical Concept for Understanding Government Contract Cost Accounting Applied in the Contract Management Process How to get every Contract Calculation question right on the PMP® Exam: 50+ PMP® Exam Prep Sample Questions and Solutions on Contract Calculations ... Simplified Series of mini-e-books) (Volume 2) How to get every Contract Calculation question right on the PMP® Exam: 50+ PMP® Exam Prep Sample Questions and Solutions on Contract Calculations (PMP® ... Simplified Series of mini-e-books Book 2) The Contract Series: The Contract; Hit & Miss; Change Up (Jeter Publishing) How to Plan, Contract, and Build Your Own Home, Fifth Edition: Green Edition (How to Plan, Contract & Build Your Own Home) Modern Portfolio Theory, the Capital Asset Pricing Model, and Arbitrage Pricing Theory: A User's Guide Graphic Artist's Guild Handbook of Pricing and Ethical Guidelines (Graphic Artists Guild Handbook: Pricing & Ethical Guidelines) Smart Pricing: How Google, Priceline, and Leading Businesses Use Pricing Innovation for Profitability (paperback) The Future of Pricing: How Airline Ticket Pricing Has Inspired a Revolution Smart Pricing: How Google, Priceline, and Leading Businesses Use Pricing Innovation for Profitability Practical Pricing: Translating Pricing Theory into Sustainable Profit Improvement The CSI Construction Contract Administration Practice Guide The American Institute of Architects Official Guide to the 2007 AIA Contract Documents Contract and Commercial Management - The Operational Guide (IACCM Series. Business Management) Enterprise Contract Management: A Practical Guide to Successfully Implementing an ECM Solution A Contractor's Guide to the FIDIC Conditions of Contract Kirsch's Guide to the Book Contract: For Authors, Publishers, Editors, and Agents

[Contact Us](#)

[DMCA](#)

[Privacy](#)

[FAQ & Help](#)